## EMPIRE MICROSYSTEMS LTD

### **INVENTPRO**

POINT OF SALE SYSTEM

&

**INVENTORY MANAGEMENT INFORMATION SYSTEM** 



Managing inventory has never been as easy!

## InventPro:

Overview:

**InventPro** (Inventory Management Information system) lets you take full control of your inventory and invoicing. Save time, manage customers and get one step ahead of your competition with this inventory control software.

**InventPro** tracks inventory automatically in real-time, stores details of every sale, captures customer information, processes credit card transactions in one step, prints receipts and generates reports that can help you make more profitable business decisions. And it can save you endless hours of bookkeeping by updating your **InventPro** files with a single mouseclick!

#### Overview:

#### Track and manage inventory effortlessly

#### Track inventory effortlessly and accurately

See exactly what you have on hand at all times without time-consuming manual counts. Every time you make a sale, receive a return or log in a new shipment, your inventory totals adjust automatically. No more overbuying. No running out. No digging through boxes when your customer asks for a different size or color. Now you can instantly see if the requested item is in stock without stepping away from the register. And you can track P.O.s, too, so if an item is sold out, you can rescue the sale with an expected date of arrival.

#### Sort inventory any way you need it

Sort inventory items by department, item number or other description, so you can quickly locate any item to check its in-stock status or price. Quickly find all the variations of a single inventory item. For instance, you can see how many t-shirts you have on hand in each color and size without looking up each item individually.

## InventPro:

### **Faster Operations:**

#### Process sales transactions faster and more accurately

#### Ring up sales just like you would on a cash register

Ring up cash, check and credit card transactions on your computer keyboard. Scan product UPC codes for instantaneous item entry. Or start typing and choose the right item from a pop-up list. With each sale, the cash drawer opens automatically, and the receipt printer prints a receipt, just like a cash register. But no cash register ever put so much important information at your fingertips. And no cash register ever updated your books for you!

#### Process credit card sales with one swipe

Reduce the time-consuming, error-prone process of approving credit card purchases to a single swipe! Just run your customers credit card through your POS card reader, and the rest is automatic. InventPro POS Merchant service authorizes the sale, the card number and authorization code are entered into the transaction record, and a receipt is printed for signature. It couldnt be easier or more foolproof.

#### Find sales records and reports instantly

The InventPro POS Solution creates a permanent, detailed record of each sale, including date and time, product names and SKUs, form of payment, credit card number and approval code, discounts applied, credits, and more. You can find previous transaction records instantly. Bring up a customers purchase history on the spot. Or generate up-to-the-minute sales reports without leaving your register.

#### Track your customers buying habits to build sales

Enter the name and address of your customers with each transaction, and you can leverage that information to increase sales. Should you give that customer the discount they're requesting? See their entire purchase history with one click. Generate a report of your top customers and send them a discount coupon to get spur sales. And you only have to enter the information once - next time, you can choose them from a pop-up list. There are dozens of cost-effective ways you can build your business when you know who your customers are, where they're coming from and what they're buying.

#### Easy to set up and import data

Worried about the hassle of switching from your current system? Relax. InventPro Point of Sale software walks you through a simple step-by-step start-up interview, then it sets itself up for your business. No retyping. No errors. And you're ready to go.

## InventPro:

### **Management:**

#### Helps you manage your business better

#### Run real-time reports to make better business decisions

InventPro Point of Sale software comes with more than two dozen sales, inventory and customer reports that show where you stand as of this minute. And you can customize them to display exactly the information you want, no more and no less. Reports include:

- **Best and worst seller report.** Find out which items have been selling and which have lagged.
- **Inventory reports.** Analyze what's sold and what's been received. View your stock, both on-hand and on-order, at any given time.
- **Sales history reports.** Generate sales reports summarized by department, vendor or employee.
- **Customer promotion lists.** Create and sort customer lists by name or ZIP code to promote special events or offers to specific customers.
- Order tracking reports. Track purchase orders by order date, ship date or vendor.
- Track sales by employee. Which employees are pulling in the most sales? Which are goofing off? Set the security option requiring employees to log in when they ring up sales. Then generate a Sales Transaction by Employee report to see how your staff is performing and spot any irregularities in their sales.

### **Decision Making:**

#### Find sales records and reports instantly

The InventPro POS Solution creates a permanent, detailed record of each sale, including date and time, product names and SKUs, form of payment, credit card number and approval code, discounts applied, credits, and more. You can find previous transaction records instantly. Bring up a customers purchase history on the spot. Or generate up-to-the-minute sales reports without leaving your register.

#### <u>Customize price levels and apply them consistently</u>

Assign different pricing levels for employees, sales promotions, friends and family or any other group you choose. Assign any price level to any customer. Whenever that customer makes a purchase, the discount is applied to the transaction automatically. You'll prevent customer/employee disputes as well as intentional abuse of discounts by employees.

**Create invoices in a snap**. Inventory software gives you quick access to your inventory and customer details. No more hunting around for client or stock details!

**Inventory software turns your client database into a valuable marketing tool**. It's easy to create personalized letters and mail merge them into your favorite word processor or email program, and send special offers to your customers.

**Never run low or be out of stock again**. Our intelligent reordering system gives you complete control. Order in new items weeks or months before they are needed. No more lost sales due to insufficient stock.



Decision Making:

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Seeing the big picture and following the long term trends is important. **Analyze your invoices and track your sales with our reporting system**. Track long term trends and remove poorly performing stock before they become a burden. The fully featured reporting system let's you track sales over time, allowing you to monitor the performance of your promotions and advertising quickly and easily.

**Find the optimum layout for storing stock**, An Inventory software will record the locations. Then use our Picking List feature to quickly locate items - save more time! Our Inventory software includes full warehouse support, allowing you to manage stock in different premises.

**Full barcode support saves you time and hassle**. Simply attach a barcode reader to your PC and it will fully integrate into the software. Save time and reduce errors by scanning stock.

**Build up your client database over time and use it as a valuable marketing tool**. Mail merge into Word or send out special offers via Email. Staying in contact gains repeat buys and keeps you ahead.

**Use our unique Inventory Item Groups to merge commonly ordered items**. Adding a predefined group will automatically add each stock item to an invoice and deduct the stock count.

**Full Item Pricing is supported**. Allowing you to store prices against product(s), useful for trade, retail, specials etc.

### Flexibility:

• Our Inventory software is designed to be easy to use, you wont even need the manual. No cryptic buttons or options, you're let to see your inventory while you manage it. Use our easy to use interface to enter stock details and your stock will be managed before your eyes.

**Enjoy superior management of your workflow**. Let an Inventory system increase your competitive edge over your competitors. Our complete inventory control software is crammed full of helpful features to make your business more professional and profitable.

**Share your database across your network**. The Inventory software has full network support, allowing you to have access to your stock and inventory any place - anytime. Create invoices and manage stock from your front and back office.

**Don't be hassled by the hard work of managing invoices and stock**. An Inventory software saves you time, effort and organizes your resources. Easy to use software with helpful wizards will guide you through the stock control process.

Whether you're a business person who needs to automate the picking list and receipt process, a wholesaler who needs to keep track of which items are selling briskly, or a marketer who needs to turn customer history into additional sales, our Inventory system has the tools that you need.

- Take advantage of the Microsoft Office applications you use daily. Microsoft Business Solutions Retail Management System integrates with familiar Microsoft Office System applications, so you can make full use of existing software investments without adding training costs.
- **Use Microsoft Office Word and Excel.** Use customer information and sales histories from Microsoft Retail Management System to create mail merges and targeted communications to help you attract and retain customers. Make it easy to export data and reports from across your retail operation. For example, export customer purchasing histories, supplier histories, and sales reports into Excel for analysis or to share with others.

## InventPro:

Security & Ease of Use:

**Speed up everyday business communications.** You can set up a purchase order for a vendor in Microsoft Retail Management System and send it directly to the supplier as an attachment in a Microsoft Office Outlook e-mail message.

#### Security options give you full control

You control who accesses your information and what level of information they're allowed to see. Set individual permissions to limit who can view certain reports, change prices, process returns or perform other key tasks. You can require employees to log in to ring up sales, so you have a record of every transaction processed by every employee.

#### Share access to your POS file among 20+ networked registers and PCs

Collect data from every cash register in the store in a single up-to-date file. And give all your cashiers up-to-the-minute access to inventory and other information they need to serve your customers.

#### Easy to learn. Easy to use.

A colorful graphical interface with icons, buttons and pulldown menus makes the POS software friendly and easy to use. And its much more intuitive than character-based POS applications. But if you need help, its always just a mouseclick away. You can practice on the sample data file that's included, or you can use your own data in "practice" mode and your original data will remain untouched. Either way, you and your employees can experiment without worry and get up-to-speed faster.

"Unleash the full potential of your business with an Inventory Management Information system"

## InventPro:

#### **General Features:**

- Seamless, integrated Payment Processing of credit, debit, gift cards, and check verification/guarantee
- List View to display, search through items, styles, customers, departments, vendors, PO's etc. with usercontrolled sorting ability
- Form View to display the full detail of any selected item, department, vendor or customer
- Page Designer to modify the layout of any form on one or multiple pages
- Built-in browser, in the opening screen, for company message or data, and the ability to link directly to the
  world wide web if there is an established internet connection
- Consistent, logical navigation everywhere by touch, mouse or keystroke
- Shortcut (hot keys) definable by user to reduce keystrokes
- System can be placed into practice mode for training with store data
- Backup Point of Sale (offline ticketing) to continue selling if connection with server is lost
- Buttons, labels, menus and fonts are customizable by user
- Preferences can be defined for the entire system, as well as by individual workstation
- Real-time exchange of sales and inventory among stores over a Virtual Private Network
- Security Administrator with user-defined groups and rights
- Scheduler launches activities or reports at set times or intervals
- Support of integrated e-commerce
- Customizations available to suit special needs; e.g. loyalty programs
- Document Designer for forms and tags
- Period-based Stock Audit with the ability to re-roll past periods
- Localized in dozens of countries and many languages including double-byte
- System diagnostics
- Size / attribute grids throughout with grid printing format option
- E-mail with polling
- Safeguard data backup

## InventPro:

#### **Point of Sale Features:**

- Design POS screens to be as simple or detailed as desired
- Barcode scan UPC, Item #, or alternate #
- Lookup / Choose Items from inventory at POS
- On-hand quantities displayed for any store or all
- Hold / Unhold receipts
- Price Levels set or change at POS
- Sales Orders for special order, customer order, layaway; deposit capability
- Minimum Deposit set by type of sales order
- Create receipt or P.O. from a sales order
- Discounts tracked by reason and cashier
- Discounts by amount, percentage, or to specified total
- Quick Find items, customers, etc
- Lost Sales Receipts for unavailable or partially cancelled orders
- Customer Sales History lookup at POS
- Add Customers on the fly
- Customer Discounting
- Filtered View of customers or items by chosen criteria
- ZIP Code entry automatically populates city and state
- X / Z-Out Report summarizes daily sales breakouts for store or station
- X / Z-Out for any period can be displayed, printed, or exported
- Cash Drawer Reconciliation with (optional) required manual counts
- Bank Deposit preparation
- Employee Check In / Out and view in/out status
- Customer Mailings filtered by any aspect of history or data
- Export Customer list in text format for third-party applications
- Enhanced Sales Tax and VAT features support virtually any tax requirements



## **Inventory:**

- Item / Style View displays merchandise by item or by style
- Three-dimensional grid of quantities by attribute, size, location
- Print user-designed tags
- Pricing Formulas defined by department
- Quantity Pricing with user-defined rules
- Edit by style to modify all at once
- Default Vendor Terms auto-filled on POs with the ability to modify them on individual orders
- Vendor List and history lookup
- Barcode Scanning of items onto documents
- Batch Receive by barcode for an entire carton or shipment
- Receive against Purchase Order, edit by exception
- Transfer Out Slips for inter-store stock control
- Sophisticated In-Transit control of inventory
- Physical Inventory and memos to adjust quantities
- Support of Palm OS units for physical inventory and placement of items info documents (POs, Receipts, Sales Orders, Vouchers)
- Automatic Purchase Order suggested by min-max
- Remote POs and receiving of orders at store sites
- Price Manager mark-up / down utility
- Clean House deletes old items
- Committed Inventory tracked and displayed
- Allocation Patterns by department
- Multi-store receiving against central PO
- Model Stock auto-generation by sales history
- Store Groupings multi-level user defined
- Mix and match quantity pricing with user-defined rules
- Support for decimal and case quantities
- Support for non-inventory items
- Packages & Kits



## Reporting:

- Completely user-designable Windows report capability
- Retail Business Analytics provides Turn, Stock-to Sales ratio, Gross Margin Return on Investment (GMROI), Days of Supply, Sell-Thru, Average Daily Inventory (ADI) by style, vendor store, etc.
- Journal Reports report on information document by document
- Merchandise Reports allow you to list multiple date ranges in chosen format
- Summary Reports consolidate information from many documents
- List Reports list all customers, vendors, departments or allow you to filter for selected criteria
- Groups of similar reports can run simultaneously
- Customize layouts, sorting, filters, field names
- Rich color and font print options
- Scheduler allows reports to be run during down-time
- Reports can be run from Consolidated Sales history, increasing speed
- Graphical Sales Charts
- Clerk Performance Reports
- SO Fulfillment Reports

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